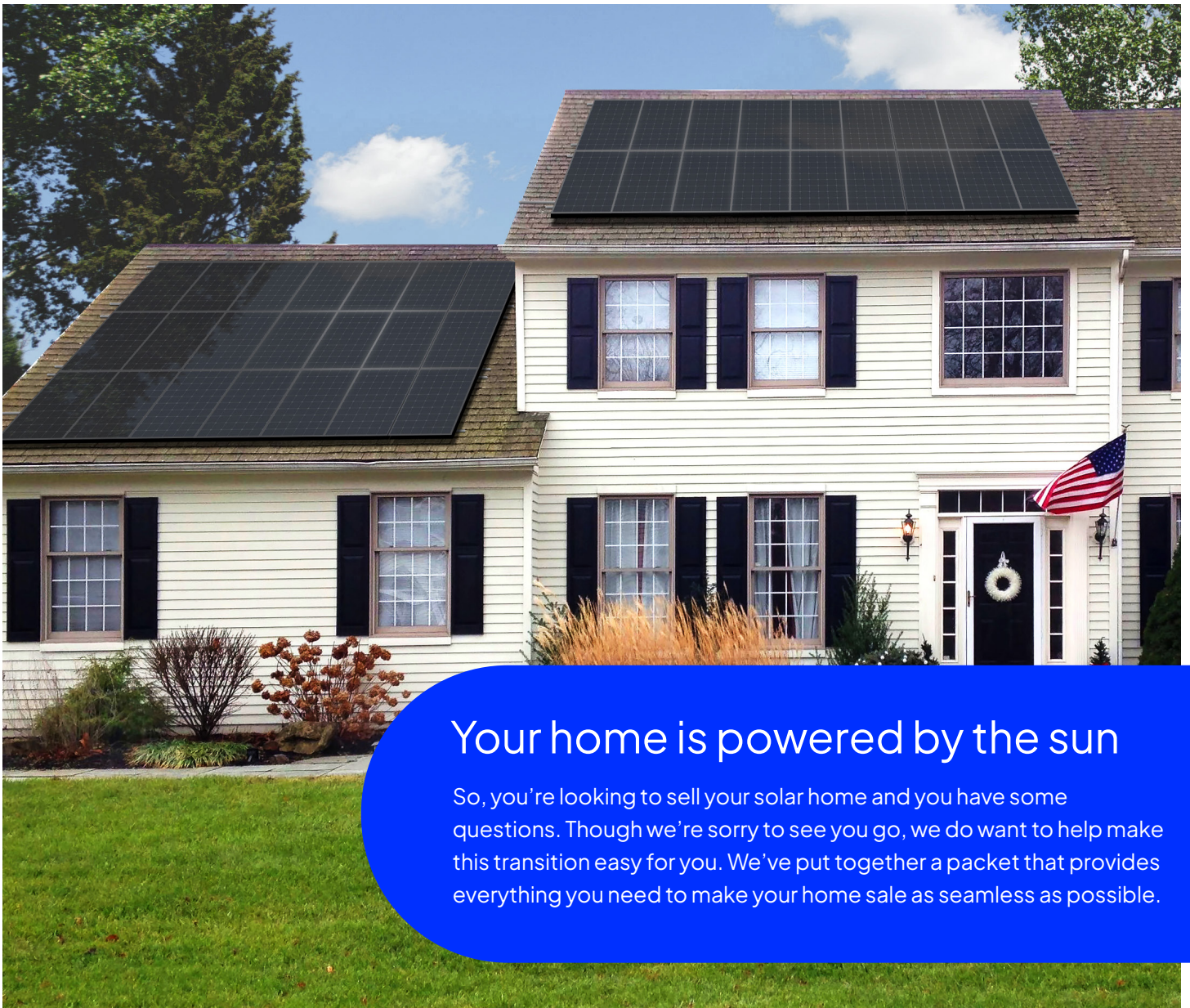


# A home seller's guide to Sunrun solar

Everything you need to know about selling  
a home with a Sunrun solar system.

**SUNRUN**



## Your home is powered by the sun

So, you're looking to sell your solar home and you have some questions. Though we're sorry to see you go, we do want to help make this transition easy for you. We've put together a packet that provides everything you need to make your home sale as seamless as possible.





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## Home values and solar

You may wonder about the impact of solar panels on a home's resale value. The Department of Energy has found that homes with solar energy systems often sell faster than homes without systems.<sup>1</sup> Plus, you'll have the added benefit of being environmentally friendly.



## How solar affects the home selling process

If you're looking to sell your home with a Sunrun solar system, this quick primer is for you.

### **How fast will my home sell?**

For Sunrun to effectively process your transfer, please let us know as soon as your home is under contract, so we can work with you and your buyer to complete the transfer steps.

### **Does the Customer Agreement type affect the transfer process?**

Nope. We can transfer all agreement types. But it's important that the new homeowner understands the type of agreement they will be taking over and the payment terms to which they will be agreeing. We recommend having a conversation with them (or their realtor) about the solar service and what they can expect.

If you need a refresher on the type of agreement you signed, login to [mysunrun](#) and download your agreement for more information.

<sup>1</sup>Solar Homes Sell for a Premium. Office of Energy Efficiency & Renewable Energy. Solar Energy Technologies Office. Published Jul., 22, 2018. Accessed Oct., 11, 2021.



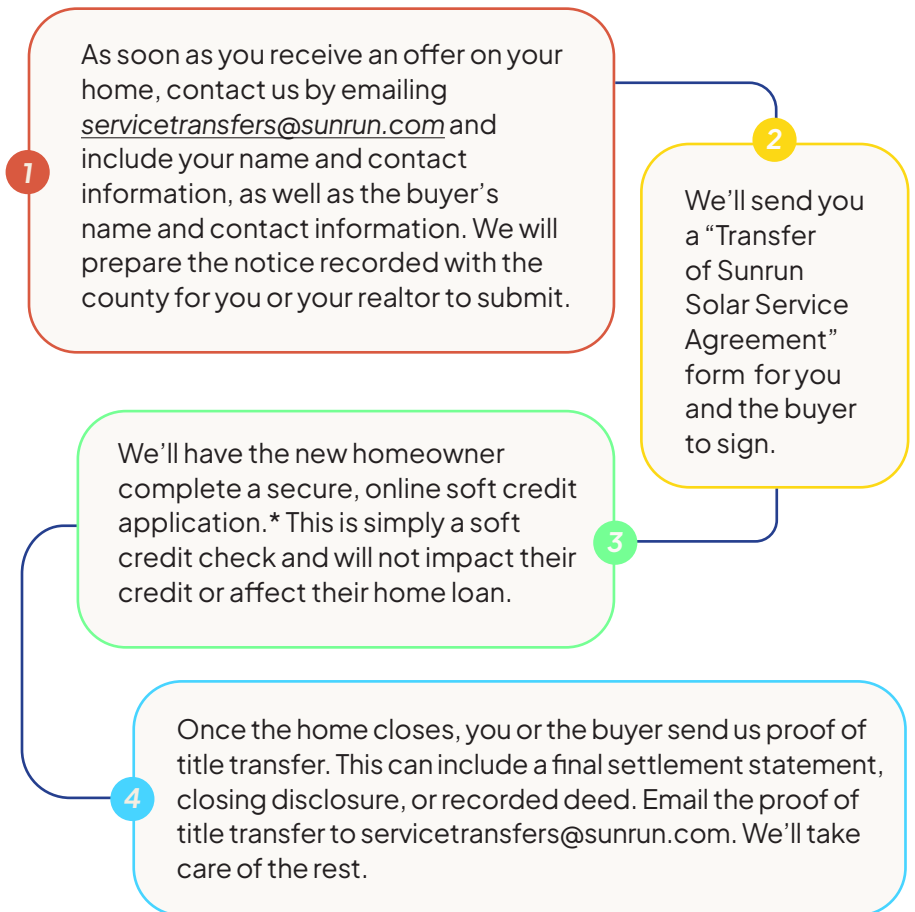
## Selling your solar home like a pro

We know there's a lot to consider when selling your home, especially when you have solar. Here are our top tips:

- 1 To make things go smoothly, choose professionals (agent, lender, and title company) familiar with rooftop solar.
- 2 As soon as you're ready to sell your home, let potential buyers know that a contingency of the home sale is the solar system and the transfer of the solar agreement. This includes:
  - a Discussing the agreement terms with the potential buyer and working with them to take over the remaining life of the agreement.
  - b Encouraging the buyer to contact us if they have any questions about the system transfer.
- 3 If you signed a Power Purchase Agreement (PPA) or Lease Agreement, you may have a notice recorded with the county. We will work with your title company to prepare the notice for temporary release.

## How it Works

When you're selling your home, the last thing you want is to have it get stuck in the transfer process long after you intend to move. If you have a Monthly Lease agreement or a Power Purchase agreement, it's pretty easy. Here's what you'll need to do:



\*If you have a Yearly Lease agreement (AKA a Prepaid agreement), then we'll waive the credit check requirement and the new homeowner will not need to complete a credit application.



## Frequently Asked Questions

You may have some questions about the home sale, but that's what we're here for.

### What can I do to ensure my home sale goes smoothly?

As soon as you've received an offer on your home, email our Service Transfers team so we can work with you and your buyer to complete all necessary transfer steps. We also find that service transfers are easiest when the Agreement is disclosed early and made a contingency of the sale.

### What if the new homeowner does not pass the soft credit check?

Not to worry, we have a few different options for those who fall into that category. Just have them give us a call and we'll talk to them about it.

### What happens if the new homeowner does not want the Sunrun system?

We have a 98% transfer success rate.\*\* If you contact us, we can help alleviate any questions or concerns the prospective homeowner may have. If we can't, we'll go over your other options and help you find a solution that fits your needs.

\*\*Based on completed transfers created by Sunrun through September 30, 2021 with "moving" as the reason for transferring the Agreement. Includes no upfront, low upfront and prepaid systems.

### How do I know which type of agreement I originally signed?

You can find your agreement and other important documents on mysunrun.

### How much power does the solar energy system produce?

Many different factors go into the production of each system including things like the number of panels, the type of panel, the roof location etc. To find out how much energy the system may produce, check your solar agreement. You can pull this from our online solar platform on mysunrun.

## Sunrun Customer Care

If you choose to purchase this home, or have questions about the Service Transfer process, please contact us. Our Customer Care department has a dedicated Service Transfer team that makes the transition to solar simple and hassle-free. We are available by phone, email, or chat, during business hours. Our team completes thousands of agreement transfers each month, and has a 98.5% success rate.<sup>4</sup>

<sup>4</sup>Based on completed transfers created by Sunrun through September 30, 2013 with "moving" as the reason for transferring the Agreement. Includes no upfront, low upfront and prepaid systems.



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Click here to login to  
mySunrun and start a chat